

Outcomes used in course

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Outcomes used in course

**Custom used (no remove)**

AAW1-Selling Skills:Communication & Demonstration  
AAW1-Selling Skills:Sales & Business Acumen  
AAW2-Qualification & Objection Handling:Communication & ...  
AAW2-Qualification & Objection Handling: Sales & Business ...  
AAW2-Qualification & Objection Handling:Technical Accuracy  
AAW3-Phone Selling Skills : Communication & Demonstration  
AAW3-Phone Selling Skills : Sales & Business Acumen  
AAW3-Phone Selling Skills:Technical Accuracy  
~~AAW4-Data Center Products & Solutions:Communication & ...~~  
AAW4-Data Center Products & Solutions:Sales & Business Acumen  
AAW4-Data Center Products & Solutions: Technical Accuracy  
AAW5-Closing: Communication & Demonstration  
AAW5-Closing:Sales & Business Acumen  
AAW5-Closing:Technical Accuracy  
Mgr Observations M1: Communication & Demonstration  
Mgr Observations M1: Sales & Business Acumen  
Mgr Observations M1: Technical Accuracy  
Mgr Observations M2: Communication & Demonstration  
Mgr Observations M2: Sales & Business Acumen

Available standard outcomes

Coll D&W Tech Acc  
LAN Design and Whiteboarding Communication & D  
LAN Design and Whiteboarding Sales & Business Ac  
LAN Design and Whiteboarding Technical Accuracy  
Selling Skills Communication & Demonstration  
Selling Skills Sales & Business Acumen  
WAN D&W Comm & Demo  
WAN D&W Sales Bus Acumen  
WAN D&W Tech Acc

◀ Add

▶ Remove

Allow for order of outcomes to be in same order in grading assignments as they are in outcome used in course list.

**Grades**

Grade: No grade ▾

AAW3-Phone Selling Skills : Sales & Business Acumen: No outcome ▾

Business Acumen:

AAW3-Phone Selling Skills : No outcome ▾

Communication & Demonstration:

AAW3-Phone Selling Skills:Technical Accuracy: No outcome ▾

Skills:Technical Accuracy:

Current grade in gradebook: -